

Find Out How to Get the Best Out of Your Computers and Networks, Just Like These Local Business Owners



Reduce
admin
costs
NOW!



From
4 to 50
PC's

Shaw's Darwin Transport commenced in 1981 when William Shaw purchased his first Kenworth Prime Mover. Today the fleet includes over 30 Prime Movers and 80 Trailers.

'As we have grown there was a particular phase, November 2000, when we acquired another company and basically doubled the size of our business overnight... we had serious issues to resolve.'

'SterlingIT which we have had an ongoing relationship for the past 9 years was critical to helping us cope with our sudden expansion.'

'SterlingIT moved quickly to address the issue and one particular example out of many was a task where we generated P.O.D.'s that used to take us 40 minutes was reduced to 30 seconds. This was a lifesaver.'

'Our ultimate goal is always to reduce administration costs and save time, SterlingIT is critical to helping us achieve this.'

12 years ago, **Altendorf Australia** was a growing German owned company supplying Panel Saws, Edgebanders, CNC Machine Centres and Beamsaws to the Woodworking and Panel Processing Industry.

In late 2000, Altendorf's rapid expansion saw their computer infrastructure grow suddenly from four PC's to around fifty PC's and Laptops.

'Our perception at time was that SterlingIT was too small and didn't have the capacity to service our needs so we ventured elsewhere and found what we thought was a better solution.'

'In November 2003, we realised our computer needs were not being looked after in the manner we had become accustomed to and re-engaged with SterlingIT.'

'I believe we underestimated the capacity of SterlingIT to meet our expectations. Since returning our business to their expert care, we have been able to continue our growth, confident they will maintain their excellent level of service no matter what the size of our organisation.'



Saved us
Thousands!

The United Box Company Pty Ltd trading as **UBEECO Packaging Solutions** is a fast growing Timber and Cardboard Industrial Packaging manufacturer since it began back in March 1970 the leader in its field in NSW and second largest in Australia.

Over 9 years ago when the relationship with SterlingIT began UBEECO's computer infrastructure was unstable and ad hoc where regular service was required on a weekly basis.

'SterlingIT suggested we rebuild our entire computer network from scratch which initially came with a reasonably large price tag.'

'The result of SterlingIT's advice and implementation meant they weren't needed onsite all the time and with their billings significantly reduced we have made up thousands in lost profits and wasted admin resources.'

'Our needs were looked after first and foremost over theirs. SterlingIT significantly reduced their billings on service calls saving us a huge amount.'

FREE* Computer Health Check For Your Business

Don't miss out, take Action now! **CALL 02 9756 6866**

or visit www.sterlingit.com.au/free-consult.htm



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* Limited offer. Please visit our website for T&C on 'Free' consultation