

knowledge +

experience +

service.

finlease⁺
finance solutions you can work with.

= relationships.

At Finlease, we've built our business on relationships. Not only strong relationships with successful small to medium businesses. We have many longstanding associations with equipment suppliers, technology importers and with Australia's leading financial institutions. In an industry that's evolved into communication via call centres and impersonal service, Finlease still does business the old fashioned way. We build long lasting relationships.

knowledge

We have an intimate knowledge of how to structure a finance package to suit a particular business sector. At Finlease, we take the time to understand how an asset can benefit a particular industry type by getting to know each unique business. In this way, we'll get to know what's going to work and what won't. We've come to know how certain pieces of equipment and technologies perform over time; their lifespan, depreciation and anticipated obsolescence. We've not only built a wealth of knowledge about the business world today, but we're actively seeking knowledge about what is yet to come.

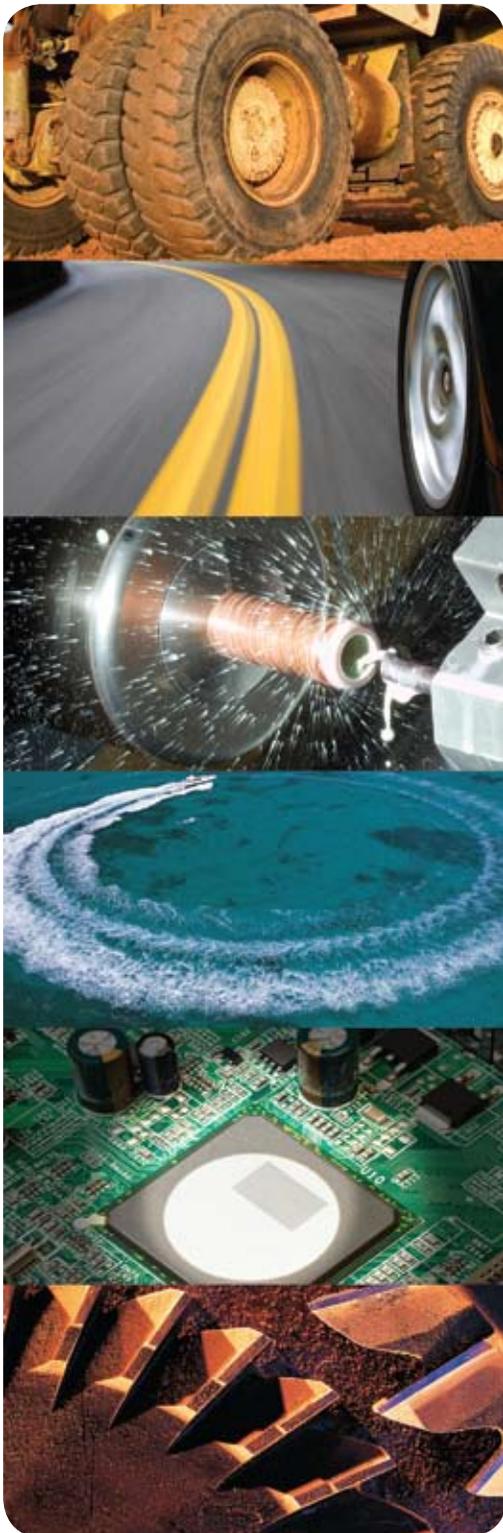
experience

Our experience spans a wide range of industry types. Having been in business since 1989 and with over \$350 million financed annually, the Finlease team has the experience. We can source the right solution from many lenders. We've earned a reputation not just with our many customers, but with leading equipment vendors and financiers.

service

No one should be left waiting in queues. And how many banks drive out of their way to visit your business? Most times, we come to you to better understand your operation. We not only help fast-track finance applications, we actively engage solutions with financiers to work out how to structure the best financial solution. So while we get the finance, you can get on with business.





we go further.

Finlease has an in depth understanding across many specialised industries. Our brokers understand how particular vehicles, equipment and technology can benefit a range of sectors. We're also up to date on changing dynamics within these specialist areas, and know how new solutions are presenting new levels of productivity.

- manufacturing equipment
- cranes and aircraft
- cars & commercial fleets
- charter and pleasure boats
- computers & technology
- property & business purchases
- strata finance
- insurance premium funding
- cash-flow finance
- vendor finance programs

flexible solutions that get business moving.

Our proactive approach works equally for our clients and equipment suppliers. Faster finance approvals mean more efficient sales, which in turn ensure faster movement of equipment to the end user.

- efficient service on site, on time
- flexible payment terms
- competitive rates
- fast and easy credit/documentation process
- solutions tailored to suit your cash flow

one source, many solutions.

We provide financial solutions structured to suit the equipment being financed, and the end user. Finlease has the expertise and the experience to select and optimise the right finance tool that will benefit all parties. Finlease also operates a division called 'Finrent', which provides rental solutions with the opportunity to keep up to date especially in areas like technology.

- commercial hire purchase
- chattel mortgage
- novated lease
- finance lease
- sale & leaseback
- rental/operating lease

some words from our customers and suppliers:

“They’re fantastic. They’re absolute professionals.”

Bill Parry, Hubtex

“It’s good not having to deal with the banks, and all the drama.”

Nigel Miller, Mike Miller & Sons Engineering

“I trust him to get the best rates, so I don’t have to shop around.”

Fraser Mackay Sim, Macsim Fastenings

**“We’ve been through boom times, recessions,
through business expansions and have stuck with Finlease.”**

Jim Stafford, Arrow Plastics

**“It’s his personable approach, and personality that does it.
He’s genuinely interested in our business and knows how it runs.”**

Miranda Wong, Empcom

“Finrent make the task of financing and upgrading technology an absolute breeze.”

Norbert Finger, Ferrero Australia Pty Ltd



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