

Girl, 17, starts beauty business

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thing," Samantha said.

"From the word go they were supportive."

And this is just the start for Samantha, who has dreams of one day working for American skincare product giant Dermalogica.

"They have salons in Sydney and also a lot in Canada, so that's the dream, but for now I have a six-month lease and I'm going to see how that goes, how the clients respond," she said.

"I hope people really do respond; my prices are really reasonable because I know people don't always have money for beauty.

"I'm sticking to tanning and waxing because there isn't really anything like that in the area."

Samantha has recently joined the Murwillumbah District Business Chamber as the youngest member in the chamber's history.

"I thought becoming a member of the chamber was a good idea, because if you need help you can go to them, and it will help get my name out there," she said.

Chamber president Toni Zuschke said she was proud of Samantha's tenacity.

"It's great that we've got someone who's young and sticking her neck out, and they are the positive messages that the chamber wants to get out there," she said.

Ms Zuschke says she believes at Samantha serves a niche market. "Because she's young she will connect with the young people wanting spray tans for their special events," she said.

Local name is making people of Tweed smile



FAMILY BUSINESS: Northern Rivers Denture Clinic's Paul and Simone Hargrave with Chris Vikas, right.
Photo: Blainey Woodham D131174

By Rebecca Masters

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DENTAL prosthetist Paul Hargrave is the fifth generation of his family in the Tweed Valley.

From his great grandmother, the first woman of European descent to be born in the Murwillumbah hospital, to his kids Eli and Asha, Mr Hargrave and his family share a close relationship with the place they call home.

"It's just a lovely place to live," Mr Hargrave said.

Mr Hargrave and his wife Simone opened the Northern Rivers Denture Clinic in Tweed Heads about a year ago, after almost 30 years' experience in the industry.

Mr Hargrave was given his first job as an apprentice by John Cooney at a Tweed Mall dental clinic before he worked in various places on the Gold Coast, serving patients at Frank Ekerick Dental for 17 years before it closed last year.

This gave Mr Hargrave the chance to start his own business.

"I started out as an apprentice and moved forward from there," he said.

"It's satisfying to see my finished product in the mouth, and, of course, owning my own business is satisfying, too."

Mr Hargrave believed making the dentures himself, as opposed to sourcing them from overseas, gave his patients peace of mind and made his job even more satisfying.

"It gives the patient a more satisfying treatment that if anything goes wrong, they can just come straight back to us."

Simone Hargrave believes operating a family business has strengthened their relationship.

"You hear all these horrible stories about couples working together, but it's better now than it was before," Mrs Hargrave said. "We're here for the long haul; it's the best place, and it's our home."

QML expands Coast pathology services

By Peter Caton

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DEREGULATION of Australia's pathology sector has resulted in a rush to roll out new collection centres by many of the major industry players.

And that means benefits both for patients and employees in areas like the Tweed Coast.

The newest pathology

collection centre is to be opened at Cabarita Beach by one of Queensland's largest providers.

The company has been expanding across northern New South Wales and South-East Queensland since deregulation took effect from July 1 last year.

Long-standing limits on the number of collection centres a company can operate were removed

under the new federal legislation, enabling companies such as QML to expand their collection services.

QML has announced it has taken a two-year lease with a two-year option on premises at 7/31 Tweed Coast Rd, Cabarita Beach.

Trent Dellit, of Ray White Commercial Broadbeach, who negotiated the deal, said QML had opened

11 centres just in the northern NSW and Gold Coast areas since July 1, 2010.

Mr Dellit said QML in Cabarita Beach had leased the 48sq m office in a retail complex for \$20,000 per annum.

"The office is part of a retail complex in a terrific position in the main street of Cabarita Beach," he said.

QML Gold Coast branch

manager Mark Fitzsimmons said the company was delighted with the location of the Cabarita centre, which will have one trained collector.

"We have plans to open more centres on the Tweed and Gold coasts in the near future, so as many people as possible in these areas have convenient access to our world class pathology service," he said.

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