

OUR DIFFERENCE – WHY USE LOGICA PROPERTY?

When considering engaging an independent professional buyers agent to represent and protect your interests through the property buying process, please take into account the following important differences that set us apart from many other agencies.

1. Experience and Track Record

You will benefit from our hands-on experience of helping dozens of people secure their dream home or a quality investment property, at the right price. We have a strong track record of negotiating and delivering real savings for our clients. Our negotiation skills and experience level the playing field for our clients and give them the edge over other buyers.



2. Personal, dedicated service

At Logica Property our aim is to always deliver personal and highly professional service. The key difference is that you will deal directly with the principal and the business owner. Paul owns the company and represents you personally. Paul always acts with integrity and honesty and his aim is to deliver great results for his clients while making the complex process of buying property as easy and stress-free as possible. Please refer to a sample of our *testimonials* to gain confidence about the quality of our services and learn why we have so many repeat and referral clients.

3. Market knowledge – Adelaide and Sydney

Logica Property is a fully licensed real estate agency in both South Australia and New South Wales. Operating in two different states we have a much broader view of the Australian property market. Our clients benefit from a wider choice of homes or investment properties in different states and at various price points.

4. Qualifications, technical expertise and professional systems

One of our core differences is our technical expertise and professional systems and tools in property research and analysis. Paul holds comprehensive university qualifications in engineering, business and property, including a Master of Business Administration and a Graduate Diploma in Property (Valuation). He is a fully Licensed Real Estate Agent both in NSW and SA.

5. Property Investment Experience

Being property investors ourselves, we understand first-hand the needs of other property investors. Our experience, backed by relevant tertiary qualifications, extends across property research, property investment analysis and property development. As a result, we are able to effectively assist our clients not only in acquiring the right properties at the right price but also in planning, implementing and reviewing their property investment portfolio and strategy.

6. Money back guarantee and competitive fees

Considering our experience, track record and qualifications you will find our fees very competitive. For your added peace of mind we guarantee our clients' complete satisfaction with a **30 Day Money Back Satisfaction Guarantee**.

Best Way to Buy Property