



SERVICE CATALOGUE

CONTRACTS

Contracts Review
Contracts Drafting
Contracts Management
Contracts Administration
RFP and Tender Support

CFO SOLUTION

Book Keeping
Business Advisory
Cash Flow Management
Cost-Saving Solutions
Tax Services

TRAINING

Negotiation
Legal Compliance
Privacy Training
Consumer Protection
Cultural Awareness



WHAT WE DO

Daluch Consulting is a professional services firm that provides right fit, on-demand business solutions to small to mid-size companies.

We offer affordable, on-demand, customized and scalable business solutions that translate into cost savings, frees up significant time and financial resources and allows companies to concentrate on maximizing their core business. Our service offerings include accounting and CFO Business services, Commercial contract solutions and Training workshops.

Our services are geared towards assisting small to mid-size companies run their business effectively and profitably.

At Daluch Consulting, we employ the services of industry experts to ensure that our business solutions tantamount to game-changers that will propel our clients to the next level in their business-ownership journey.

OUR DIRECTORS

Daluch has two company directors Dale Charles Fisher (FCPA) and Uche Okereke-Fisher. Having led the legal and finance teams of US Multi-National Companies, Uche and Dale understand the key critical-to-success factors for your contracts and finance teams.

Dale is a fellow of Australian Certified Public Accountant who has worked in Singapore, the Philippines and USA as Finance Director and Financial Controller for a number a US -multinational IT companies. He is a commercially astute Finance executive with proven track record, demonstrating sound business, accounting and commercial expertise. Dale is the Managing Director of Daluch Consulting. He provides strategic and commercial leadership for the Daluch Team.



Uche is the Contracts Director. She has worked as Legal Counsel, Chief Contracts Negotiator for a number of IT US- multinationals based in Sydney. Uche has extensive experience providing legal expertise and commercial contract solutions to sales and marketing stakeholders. She holds an LL.B (University of London) MBA (Ecole Supérieure de Gestion, Paris) Graduate Diploma in Legal Practice (College of Law, Sydney) and LL.M (University of Sydney). Uche is an alumnus of the Harvard Law School's Program on Negotiation. She is also a practising Barrister and member of the NSW Bar. She conducts her legal practice from Sir Owen Dixon Chambers



COMMERCIAL CONTRACT SOLUTIONS

Reviewing, negotiating and drafting of commercial contracts is at the heart of the sales and revenue-generating process for businesses.

Get this wrong and you may be up for unprecedented contract termination, unwanted auto-renewed contracts, not to talk of time-wasting, costly contract disputes

Are you a small business with need for Commercial Contracts Solutions?

- Are you a small or mid-size business with need for commercial contract solutions?
- Do you need a contracts specialist to have a quick look at a document before you sign? Look no further – Daluch Consulting – Commercial contract solutions can assist.
- Our documents are drafted and reviewed by Australian Legal practitioners

Daluch Consulting's commercial contract solutions enable your business focus on its core efficiency.



CONTRACT TEMPLATES

Select and Buy relevant Contract Template. Document Customization + One Hour consultation with Australian Legal Practitioner inclusive.



CONTRACT REVIEW

Review and mark-up contractual documents, statement of Work, marketing and promotion documents, RFP, RFQ and tender documents.



CONTRACT DRAFTING

Draft fit-for-purpose, bespoke customer contracts, tailored to meet Customer operating environment and industry requirements



CONTRACT MANAGEMENT CONTRACT ADMINISTRATION RFP AND TENDER SUPPORT

Managing the implementation and monitoring of executed contracts during the contract lifecycle to maximize contractual entitlements.

24/7 access to our contract repository software in the cloud. Scanning of all executed contracts and upload onto contract repository.

Review and advise on RFT's terms and conditions. Drafting comments and response to address areas of non-compliance

CFO SOLUTIONS

Daluch Consulting offers scalable CFO Business Solutions which enable Small & Medium Enterprises access the knowledge, competence and expertise of experienced CFOs at for a fraction of the price that you'd pay to have one in-house. Daluch CFO Business Solutions is for your business if you need:

- Financial Controller or CFO services on demand
- to outsource in whole or part of your Finance Department functions
- an external provider to add value (or provide temporary support) to your Finance team



BOOK KEEPING

Provide sales forecast and expenditure solutions. Design Chart of Accounts customized according to each client's needs. Manage Accounts Receivables, payables, cash, Fixed Assets and inventory.



BUSINESS ADVISORY

Our Business advisory services are geared towards helping our clients maintain tunnel-vision focus on profitability. Our business advisors can assist with risk management, asset management and improved performance.



TAX SERVICES

Australian Tax Office reporting requirements: (1) BAS (Business Activity Statement) (2) FBT (Fringe Benefits Tax) (3) Income Tax preparation (4) General Individual & Company Tax returns



CASH FLOW MANAGEMENT

Building a cash flow model tailored to your type of business. Analysing Customer and vendor accounts. Controlling Stock or work in progress. Managing interest and taxes owing. Forecasting Cash flow.



COST-SAVING SOLUTION

We will develop expense reduction programs. Our efforts can help you identify: (1) Redundant operations & processes (2) Wasteful practices (3) Over-staffed functions (4) Lost Purchasing Opportunities.

TRAINING

Daluch Consulting provides a wide range of compliance, professional development and employee-related training courses. Our training courses are bespoke, tailored to meet or address immediate business concerns and comply with legislative requirements. We offer small and mid-size enterprises to access to professionally prepared training materials delivered by qualified professionals and recognized experts in their respective fields

Our Training services can be acquired a la carte or on subscription basis. Subscription Plans enable organizations select the course module relevant to a business need or concern in any given period. We offer best-in-class courses delivered on Customer site or designated locations, at competitive and reasonable prices. A number of course modules available are detailed below on Page 9. Subscription pricing is available on Page 8.



PROFESSIONAL DEVELOPMENT

The training courses under this category are geared towards improving Employees' professional development. Courses are tailored for specific function groups within the organization and will reflect required learning.



UPDATES

Our Training Team prepare periodic updates that showcase must-know information relevant to your business. Our updates revolved around developments in the law, industry and relevant jurisdiction.



LEGAL & COMPLIANCE

Legal & Compliance Training courses focus on areas of law, which require mandatory compliance from businesses. The purpose of these courses is to educate your staff and proffer programs and practices, which will ensure



HR & EMPLOYEE-BASED

The courses under this section provide compliance tools for HR Professionals and are focused on employee-well being and achieving a dispute-free workplace.

SUBSCRIPTION PLAN – COMMERCIAL CONTRACTS

SILVER 799 AUD /MONTH	GOLD 999 AUD/MONTH	PLATINUM 1199 AUD/ MONTH
CONTRACT/DOCUMENT REVIEW	CONTRACT/DOCUMENT REVIEW	CONTRACT/DOCUMENT REVIEW
CONTRACT/DOCUMENT MARK-UP	CONTRACT/DOCUMENT MARK-UP	CONTRACT/DOCUMENT MARK-UP
CONTRACT DRAFTING	CONTRACT DRAFTING	CONTRACT DRAFTING
DRAFTING NEW CONTRACT TEMPLATES (*Limited to 2 Per Month)	DRAFTING NEW CONTRACT TEMPLATES (*Limited to 2 Per Month)	DRAFTING NEW CONTRACT TEMPLATES (*Limited to 2 Per Month)
CONTRACT INTERPRETATION	CONTRACT INTERPRETATION	CONTRACT INTERPRETATION
MAXIMUM VOLUME: 150 PAGES	RFP, RFQ & TENDER SUPPORT	RFP, RFQ & TENDER SUPPORT
	DOCUMENT SCANNING	DOCUMENT SCANNING
	DOCUMENT STORAGE IN THE CLOUD	DOCUMENT STORAGE IN THE CLOUD
	MAXIMUM VOLUME: 250 PAGES	DOCUMENT RETRIEVAL SERVICE
		CONTRACTS REGISTER
		CONTRACTS PLAYBOOK
		CONTRACT POLICY
		MAXIMUM VOLUME: 350 PAGES

SUBSCRIPTION PLAN – TRAINING

SILVER **299 AUD /MONTH**

ONE(1) LEGAL &
COMPLIANCE COURSE

ONE (1) PROFESSIONAL
DEVELOPMENT COURSE

ONE (1) HUMAN
RESOURCES & EMPLOYEE-
BASED COURSE

ONE (1) UPDATE

DELIVERY
FREQUENCY PER
COURSE: ONCE PER
YEAR

MAXIMUM
PARTICIPANTS PER
COURSE: 15

GOLD **499 AUD/MONTH**

TWO (2) LEGAL &
COMPLIANCE COURSES

TWO (2) PROFESSIONAL
DEVELOPMENT COURSES

TWO (2) HUMAN
RESOURCES & EMPLOYEE-
BASED COURSES

TWO (2) UPDATES

DELIVERY
FREQUENCY PER
COURSE: ONCE PER
YEAR

MAXIMUM
PARTICIPANTS PER
COURSE: 25

PLATINUM **899 AUD/ MONTH**

THREE (3) LEGAL &
COMPLIANCE COURSES

THREE (3) PROFESSIONAL
DEVELOPMENT COURSES

THREE (3) HUMAN
RESOURCES & EMPLOYEE-
BASED COURSES

THREE (3) UPDATES

DELIVERY
FREQUENCY PER
COURSE: ONCE PER
YEAR

MAXIMUM
PARTICIPANTS PER
COURSE: 40

TRAINING COURSES

LEGAL & COMPLIANCE

- **Consumer Protection**
- **Anti-Competitive Conduct**
- **Anti- Bribery and Corruption Practices**
- **Privacy Law and Data Surveillance**
- **Identity Theft and Security Breaches**
- **Protection of Intellectual Property Rights**
- **Debt Collection Practices**
- **Insider Trading Prohibitions**
- **Anti-Money Laundering and Counter Terrorism**

PROFESSIONAL DEVELOPMENT

- **Business Negotiations**
- **Contracts for Non-Lawyers**
- **Issues in Electronic Commerce**
- **Social Media Practices**
- **Leadership Program**
- **Digital Marketing for Professionals**
- **Effective Sales Strategy & Techniques for Sales Professionals**

HUMAN RESOURCES & EMPLOYEE-BASED

- **Preventing Sexual Harassment & Bullying**
- **Occupational Health & Safety**
- **Discrimination in the Workplace**
- **Cultural Awareness Training**
- **Complying with Company Policy**

WHY DALUCH CONSULTING?

- Our unrelenting commitment to excellence sets us apart from the crowd. This is evident in our cost-efficient, timely and high quality service deliverables.
- Our enthusiasm for our work means you are provided with a friendly team of professionals who are eager to use their expertise to help your business succeed.
- At Daluch Consulting, we have got skin in the game, we form close partnerships with our clients, understand their business needs and provide timely, bespoke solutions.
- Daluch Consulting is synonymous with peace of mind. If you engage Daluch, consider it done and...done well.



DALUCH CONSULTING

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