



Ron Doman FIPA
accountant & tax agent

Please allow me to introduce myself and provide you with an overview of my professional work experience and a personal insight to me.

I have successfully;

- » Worked for over 10 years in accounting, financial & project management, taxation and superannuation roles, both within a chartered accountant practice, commercial enterprise and in my own public practice, dealing with varying entity complexities up to \$17 million turnover, including public reporting entities.
- » Managed companies at General Manager/Managing Director level for 10 years, with turnover to \$90 million, 30 to 430 personnel and assets to \$60 million.
- » Held various sales and marketing positions in “business to business” industrial markets.

My many business experiences have been:

- » Financial management and control of an independent school (1100 students) with turnover of \$17 million and assets of \$14 million. Major achievements included turnaround from negative net assets, investment in a \$6.2 million campus, and control of cash flow with a cyclical profile, and interacting with other management and board control committees.
- » Responsibly advising many clients in a variety of entities on their financial position and planning initiatives, lodging compliance taxation and other statutory returns, dealing with compliance auditors, and preparing computer models for analytical purposes.
- » Successfully achieved a \$90 million investment in a Solar Salt project (ready for salt export in 2001)
- » Substantial government, equity partners, native title and Asian customer negotiations to steer the project to success
- » Smooth closure of a chemical company including 70 redundancies, plant demolition and site remediation to meet EPA requirements for ozone depleting substances
- » Dealing with boards locally and overseas in joint venture situations, with conflicting interests and different cultural styles
- » Running existing businesses of multinationals of USA and European origin
- » Local manufacturing, import and export of product in bulk and packaged forms with logistical problems and risks involved
- » Sourcing and negotiating supply of product with major companies from Asia, Europe, USA, Canada and Brazil
- » I enjoy a family life with my wife and two daughters, am energetic and with sound health, like sport and photography, and actively participate in a swimming and golf club.
- » My style is personal, ethical and professional, I enjoy a “laugh”, but rely on being accurate to support my skills.

Qualifications:

- » Postgraduate: Graduate Conversion Course in Accounting at UTS
- » E-Business Management Certificate at UTS
- » Tertiary: Diploma in Technology (Science) – RACI degree status NSW Institute of Technology

Professional Memberships:

- » Institute of Public Accountants - Fellow (FIPA) #128766
- » Taxation Agents Board - Registered Tax Agent (TAN 65336006)