

Frequently Asked Questions

Do you have a lock in contract period?

We have no minimum term. In theory a client can use us only once however most use us 6 to 7 times.

Do your clients have to factor every invoice?

Clients can choose which invoice to factor – there is no minimum number but the minimum value is \$9,000 (per debtor).

What is your recourse period?

We have a 75 day recourse period. At that point, the client must either swap a new invoice, buy the invoice back or the guarantor can buy it from us.

What are your setup costs?

There are no set up costs other than credit reference charges – our fee structure is simple and fixed with no hidden penalties or charges.

How does your fee structure work? Do you charge from purchase date or end of the month the invoice purchased?

We charge from the date we purchase the invoice/s until we get paid by your debtor – regardless of age or terms of the invoice.

We also insure all our invoices which, is included in our fees.

Can your client receive part funding on an invoice?

Yes, we can advance up to 75% on an invoice

Do you have a maximum invoice age you can buy?

60 days is the maximum age. We will not buy an invoice if it is past due regardless of its age.

Will you factor any industry?

We will look at most industries although commission payments, export (except NZ) and construction companies we tend to shy away from.

What basic criteria does a business need to meet before they qualify for a facility? (eg. A need to be in business X number of years etc)

Our client criteria, is not too onerous however we look at every situation on a case by case basis.

Does the business have to be profitable?

Profitability is desirable but not mandatory.

Will you factor a business that has a poor credit rating?

We will look at the circumstances on an individual basis

Do you need to get debtor insurance on every invoice you factor?

Insurance is preferable but ultimately that decision rests with us. In most cases (Government agencies are an exception) we require insurance. In summary, invoices should be insured to protect our client and us.

How long does it normally take to setup a facility or advance money?

We are committed to service excellence and will endeavour to see the client the same day the introduction to us is made. We can normally get funds to a client within 24 -48 hours of all paperwork being approved. Subsequent transactions are usually completed within a couple of hours.

Do you offer any other sort of funding other than factoring?

We only provide invoice finance.