

Rhodes Institute



Training

Consulting



Coaching

Global learning centre for business and leadership

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Our goal is to transform people and organisations through our services.

Welcome to Rhodes Institute

Message from the Managing Director

We are here to help. We will partner with you in achieving your goals. Our goal is to equip, empower, and support you.

As a leading provider in training, consulting, and coaching services, we are at the forefront of innovation to meet the needs of our clients. We take a collaborative and consultative approach with our clients to ensure our services are practical, applicable, and relevant.

Our training programs are up-to-date and comprehensive in the areas of business and leadership, and we tailored our services to meet your objectives. We are flexible in our approach, and will work with you to develop workshops and development programs for your specific requirements.

We provide consulting services in strategy, people and organisations, learning and development, financial control, business services, and research and insights. With our expertise and fresh perspective, we will help you to maximise your performance. We will customise the solutions to your problems to help you succeed.

Our coaching services include business and leadership coaching, executive coaching, life coaching, and coaching for entrepreneurs and SMEs. We will come alongside you, and help you achieve your goals and dreams. We have four models that you can choose from, or a one-off session for you to trial.

We thrive in providing premium customer experience, and you will not only be getting an excellent service, but also a partner who cares about your success. When you work with us, you will have access to a wide range of comprehensive solutions tailored to your needs.

I encourage you to browse through our services, and arrange a time with us to discuss how we can partner with your organisation for success.

Amy Choi
MBA, BCom, CPA, Cert IV TAE, Grad Cert Couns

Managing Director



Training

"Without continual growth and progress, such words as improvement, achievement, and success have no meaning."

- Benjamin Franklin

About our Workshops

An organisation's biggest asset is **PEOPLE**. Education, training, and development of our employees are critical for individual's growth and organisation's success. We offer a wide range of topics for our clients to choose from, and the training contents can be customised to meet their specific needs. We can also tailor make the workshops to suit the client's requirements. Our collaborative and consultative approach will ensure that the client's organisation will receive competency-based training that meets their specific goals.

We provide onsite training at your premises for groups at your convenience. Alternatively, you can participate in one of our standard workshops delivered offsite by requesting for our workshop schedule and registration form.

All workshop participants will receive a "Certificate of Participation" issued by Rhodes Institute.

Key Benefits of our Workshops

- Career enhancement for employees
- Engage and retain quality people
- Leadership development
- Improve workplace efficiencies
- Opportunity for networking
- Develop skills, knowledge, and tools

Leadership

- Leadership Concepts and Skills
- Mentoring and Coaching: Essential Leadership Skills
- Decision Making
- Delegation: The Art of Effective Delegation
- Problem Solving
- Team Building
- Building a Multi-Cultural Organisation
- Celebrating Diversity in the Workplace
- Managing People and Organisations

Organisational Behaviour

- Managing Change
- Negotiation Skills
- Anger Management
- Stress Management
- Managing Emotions
- Cultural Intelligence
- Emotional Intelligence and Self Awareness
- Presentation Skills
- Conflict Resolution and Confrontation
- Communication Skills
- Creative Disciplining in Organisations
- Time Management
- Personality Finder
- Relating Well
- Dealing with Difficult People

- Behaviour Management
- Creating a Safe and Welcoming Workplace Environment

Career Strategy and Development

- Understanding Gen Y, Z, and Alpha
- Business Etiquette
- Personal Branding and Authenticity
- Career Leadership and Strategy
- Careers of the Future
- Personal Development

Financial Leadership

- Financial Management for Non-Financial Managers
- Accounts Receivable
- Accounts Payable
- Financial Accounting
- Management Accounting
- Financial Modelling
- Budgeting and Forecasting
- Financial Analysis

Entrepreneurship

- Business Modelling and Planning
- Lean Startup
- Financial Planning for Entrepreneurs
- Developing a Marketing Plan
- Entrepreneurship and Innovation

Strategy

- Business Modelling
- Strategy for Growth
- Strategy Concepts for Leaders
- Rescue and Turnarounds

Intensives

- Leadership Development Program
- Women in Leadership Program
- Personal Development Program
- Financial Management for Leaders
- Entrepreneurship & Strategy
- Bookkeeping for Entrepreneurs and SMEs

Facilitator Fees (Including GST)



Above fees are based on up to 20 participants. Extra charges may apply for larger groups.

"Before you are a leader, success is all about growing yourself. When you become a leader, success is all about growing others."

- Jack Welch



Consulting

We help organisations grow and achieve their goals. We are innovative in providing consultancy and business services to organisations and entrepreneurs. We service private, government, and not-for-profit sectors. We help you solve problems that you're currently facing and strategise for the times ahead. We assist you in unlocking your full potential and uncover opportunities.

We genuinely care about your success, and will partner with you towards your goals and help you improve your performance. With our fresh insights and perspectives, we will bring clarity into your situation.

Key areas in our consulting and business services include:

- | Consulting |
|---|
| <ul style="list-style-type: none"> • Strategy • Financial Control • People & Organisation • Research & Insights • Entrepreneurship |

- | Business Services |
|---|
| <ul style="list-style-type: none"> • Financial and Management Accounting • Bookkeeping • Reconciliations • Forecasting and Budgeting • Financial Modelling |

Please contact us to find out more about our consulting services or to obtain a quote.



Coaching

The coaching sessions can be over a coffee, or via Skype or phone. The duration of each session will be up to 60 minutes. Coaching sessions will be held in Sydney CBD and Parramatta CBD, and will not attract travel costs. For appointments outside of these areas may attract travel costs.

Coaching Model

The question of which model is right for you will depend on your current circumstance. If you are seasoned in what you do and just need an occasional session to keep you on track, then less frequent session model may suit you. If you are in a time of change, rapid growth or challenge, then a more frequent session model will be helpful for your progress.

Additional Sessions

If additional sessions are required, standard rate of \$275 per session will be charged.



“Alone we can do so little; together we can do so much.”

- Helen Keller



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