**COMMERCIAL & DOMESTIC BUILDERS** 

## Capability Statement





## Classcic Cinema No. 6

Redevelopment of existing cinema facilities with an addition of a sixth cinema at the Classic Cinema in Elsternwick



## Brighton

### Savoy

Renovated exterior, gala room, courtyard, decking area, restrooms and restaurant's ceiling down in Brighton



## Mixed Use Building

Max Reilly is currently developing the retail shopfront with a four level residential building added to the rear

#### Introduction

This document provides potential clients and/or professional associates with a clear and transparent overview of Max Reilly Pty Ltd. It covers the business' core information regarding our history, capabilities, corporate ownership, contact details and general references that will be of interest to clients contemplating building works.

Our business has been in operation since 2006. At the end of 2010 we began to rebrand the business. We set out to evolve how a construction company operates, not just by providing the highest levels of client satisfaction but to operate internally as a professional building firm.

Any inquiry or opportunity to discuss your project is welcomed at Max Reilly, we will always provide you with assistance to your building needs. If you require information that is project specific or not contained in this document, please do not hesitate to contact us and we will get back to you shortly.

Wayne Spooner Director









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#### **History**

Max Reilly is becoming a well known name in the boutique building space. The business' growth is attributed to our professional approach, having experienced personnel with a proven track record of success, exceptional communication skills and a transparent approach of project delivery.

Max Reilly has over 40 years of building expertise within the business and focuses on developing strong relationships with architects, clients, suppliers and subcontractors within local communities. Our diverse heritage makes Max Reilly the perfect boutique builder for both commercial and domestic projects, with our staff being as diverse as the projects that we take on.

Clients often describe the team at Max Reilly as being professional, prompt, easy to deal with, organised and up-to-date. Max Reilly is a place of professional decorum, this is how we operate in the office and on site. We keep things running efficiently whilst being transparent.

We're Max Reilly. What can we build for you?









#### **Max Reilly**

Max Reilly is a commercial and domestic building firm, that works in conjunction with a number of external Architectural practises.

Successful tenders for projects in our key market sectors account for approximately 50% of our work, with the remaining work generated from ongoing business to business relations and referrals.

We specialise in forming project specific partnerships that involve us providing pre-contractual cost planning with build-ability, due diligence and ultimately open book negotiated lump sum construction management contacts with our clients.

In all the key market sectors below, we are able to undertake projects ranging from \$40K to \$10M.

#### **Key Market Sectors**

#### **Extensions & Renovations**

Extensions and renovations form an integral part of Max Reilly's building projects. This sector is seeing major market growth, as today's economic climate is directing individuals' investment funds to their biggest asset; their home. The policies, procedures and systems in place have been streamlined to provide clients a swift turnaround time on works with minimal impact to their daily lives.

#### **New Homes**

Max Reilly homes are about building your vision. We will work with your Architectural consultant, interior designer, to evolve and produce your dream home.

#### **Developments**

We will work with you, with the community and with your clients to ensure that every stage of the development vision is actualised. Max Reilly will ensure that your development stands out.

#### Commercial

Max Reilly works with investors, owners and shareholders to get a comprehensive understanding of what the project outcome needs to be.

#### Fit Outs: Office & Retails

We can work with existing structures or help you develop one from the ground up that will not only meet your needs, but will exceed your expectations.

#### The Max Reilly Approach

We specialise in individual and unique construction projects. There is no such thing as a 'typical' Max Reilly design, because every job stands alone. Whether it's cinemas, development estates or new homes, we start from scratch with every project. There are no pre-fabricated frames or catalogues of constructions to choose from, because every client has their own needs and every building should be as individual as the people using it.

Max Reilly has a sense of adventure. We don't limit ourselves; every project is a voyage of discovery. When we work with heritage-listed properties, we are reminded of the importance of architectural history and how unique every building should be. When we work with cinemas or the ABC, we appreciate living in the future, with all of the technology that is available to us and what that makes possible.

At Max Reilly, we understand that a building is probably the biggest investment you can make, whether it's a home, an office or a business. In every other area of our lives we expect an investment to reflect value, so why should that be any different in construction? There aren't any differences with Max Reilly. That's why we ensure complete transparency in all of our project budgets. You will be provided with a comprehensive, constantly updated list of all materials, fittings and services that are going into your project. You can question it, you can change it, you can even source your own; it's your project.







#### **Company Details**

**Registered Names ABN & ACN** 

Max Reilly Pty Ltd ABN: 84 154 269 940 ACN: 154 269 940

**Directors and Registered Building Practitioners** 

Wayne R Spooner
DBU - Unlimited
CBL - Limited to low rise

**Business Address** 

839 Nepean Highway Bentleigh VIC 3204

**Contact Details** 

Telephone: 1300 304 860 Website: www.maxreilly.com.au Email: admin@maxreilly.com.au

Bank

Commonwealth Bank of Australia 525-527 Main Street Mordialloc VIC 3195

**Accountant** 

Grant Thronton Australia Limited
Craig Lawson I craig.lawson@au.gt.com

**Commercial Insurance** 

AXIS Speciality Europe Limited Name: Max Reilly Pty Ltd

**Domestic Insurance** 

QBE Insurance (Australia) Ltd Name: Max Reilly Pty Ltd

**Public Liability & Contract Works** 

Vero Insurance

Name: Max Reilly Pty Ltd

Value of \$20M

**Financial Capacity** 

As Max Reilly is a private company, financial information is not issued. The business is financially strong with an outstanding relationship with the Commonwealth Bank business division. Should you require a financial reference, please to not hesitate to contact the Max Reilly accounts team. If required under strict confidentiality will provide financial information for past financial years and any other information that maybe required to satisfy client expectations.

CommonwealthBank















#### **Key Personnel**

#### **Wayne Spooner I Director**

Wayne manages and develops the business' strategy and vision. He has over 20 years in the building industry, with several years of running other building businesses. It's his drive that has turned Max Reilly from a business into a professional brand. Wayne continues to direct the team and have everyone aspire to deliver their absolute best.

#### **Bill McClelland I Operations Manager & BDM**

Bill's responsibilities cover the business development, operations and over sees all aspects of the business from pre-construction, estimating, contracting of Aged Care, Schools and Commercial projects. Bill has specialised in commercial construction for the past 15 years, working with a number of developers and industry leading organisations. He ensures operational procedures are maintained and enhanced as the business of Max Reilly grows.

#### **Brendan Edmonds I Site Manager**

Brendan is responsible for all site activities, he is a registered building practitioner and qualified carpenter with over 26 years of experience. He has a deep understating of all aspects of building and construction. Brendan ensures makes sure all sites are setup and run efficiently.

#### **Bryan Philips I Marketing & IT**

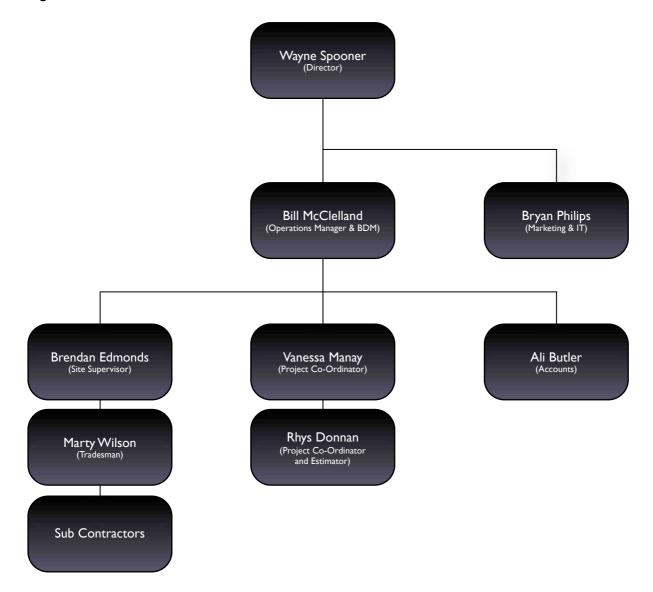
Bryan's core focus at Max Reilly is the business' integrated marketing communications while keeping policies, procedures and systems running efficiently. His experience as a marketing specialist is key to strengthening the Max Reilly brand and keeping it relevant. His background in the IT industry is helping simplify and streamline the business' operations.







#### **Organisational Chart**









#### References

Private and commercial references can be provided on request.

#### Jennifer Lee

Business Owner I Brighton Savoy

P: 0418 395 455

E: jlee@brightonsavoy.com.au

#### **Eddie Tamir**

**Business Owner I Champion Pictures** 

P: 0414 344 401

E: eddie@championpictures.com.au

#### **Rachel Kessel**

Home Owner

P: 0407 049 271

E: rachel.kessel@gmail.com

#### Aidan Halloran

Architect I ITN Architects

P: 0411 416 848

E: aidan@itnarchitects.com

#### Zvi Bellin

Architect I ITN Architects

P: 0412 474 817

E: zvi@itnarchitects.com

#### **Peter Doria**

Draftsmen I Doria Design & Drafting

P: 0412 555 362

E: doriadesign@hotmail.com.au

"Excellent & we now have an ongoing relationship with Wayne from Max Reilly for all our development requirements."

Jennifer | Brighton Savoy

Wayne, Brendan, Vanessa and the team were fantastic to build with. From the moment we started, they have been 100% professional and used emails and iPads to keep in touch, organised and up to date. The transformation of our home had amazing WOW factor and we loved the result. We'd recommend Max Reilly to all our friends."

Rachel







#### **Project Highlights**

#### The Brighton Savoy, Brighton

Renovated exterior, gala room, courtyard, decking area, restrooms and the restaurant's ceiling.



#### Aircraft Noise Project | Bill

480 homes insulated for Sydney runway extension, \$24M

#### St Vincent's Hospital I Wayne

Upgraded the hospital's oxygen & gasses building.

#### Luxury Townhouses I Wayne

Elwood x5, Beaumaris x3

#### Town Houses I Wayne

Werribee x11, Melton x13, Mordialloc x17, Waterford x35.

#### Classic Cinema, Elsternwick

Redevelopment of existing cinema facilities with an addition of a sixth cinema.



#### Mixed Use Building, Ivanhoe

Max Reilly is currently developing the retail shopfront with a four level residential building added to the rear.

#### Melbourne Apartments | Bill

Apartment building throughout Melbourne, x16, x32, x44

#### Aged Care Building Extensions | Bill

x64 beds, x53 beds & No. 11 9c upgrades.



#### Pet Bath Station, Dingley

Decking area made specifically for pet bathing services.







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#### **Cost Planning**

A building company with over 40 years experience, running effectively with 8 employees, Max Reilly is in a position to draw enormous expertise from within the pre-construction and deliver outstanding customer service to our clients with cost planning and build ability advice.

Whilst we tender many of our projects, we also review the documentation and suggest ways in which costs could be saved, or project delivery times be optimised. Our key focus is to understand the intent of the project and deliver the best interests of our clients in a cost effective manner.

#### **Project Delivery**

Max Reilly's standards are to deliver a quality service in a swift manner. We understand the commercial demands placed on the owners and operators of retail, hospitality and commercial premises. This is something we expect from our suppliers and certainly something that we will deliver to our clients.

We are able to deliver the project to you whilst your business is operating in the building during the fit out and renovation. We keep your downtime to a minimum by planning around your schedule, ensuring your clients and business continues operating as usual.

Communicating this to you is one of our key strengths. We make sure that you remain in charge and that you make the right decisions because we are providing you with up to date information about your project.

#### **Occupational Health & Safety**

OH&S plays a major role at Max Reilly, we take it upon ourselves to uphold the highest standards possible. Whether we are running a commercial or domestic job, the level of precaution we take is identical.

#### Client Interaction

A high level of project planning is undertaken prior to works commencing. We value and indeed require input from the client during this phase to ensure that the delivery process meets their needs.

Regular client meetings keep the client informed of any impending works that may affect them and solutions formulated to ensure safe continuance of their business. At these meetings, program reviews, information requests and cost reviews are openly discussed and minuted. Max Reilly recognises the importance of strong documentation to delivery outcomes which are to the satisfaction of all stakeholders of the building project, when working on a refurbishment or rebuilding project.

#### **Sub-contractor Management**

All sub-contractors under go an OH&S assessment prior to commencement of works. Each sub-contractor is also required to have their own Public Liability and Workers Compensation Insurance as well as comply with all Safety regulations.





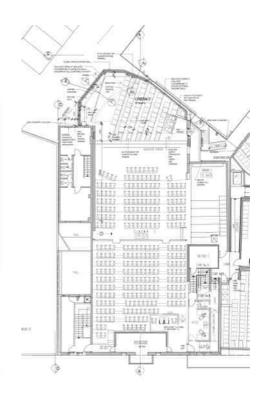


#### **Projects**

#### Classic Cinema & Cinema 6

The Classic Cinema was built in 1889 and with this in mind, we took every measure to ensure that when we finished our work, the essence of the building would remain intact. Located on 9 Gordon Street in Elsternwick, the cinema provides a boutique atmosphere, offering the latest in 3D movies whilst maintaining it's 'classic experience'.

Max Reilly worked with Aidan Halloran from ITN Architects and Classic Cinema owner Eddie Tamir to redevelop Cinema 1, build a new extension to include for Cinema 6 and refurbish the top end foyer area. Cinema 6 is truly one of a kind, offering a backstage atmosphere with some of the comfiest seats we've seen at a cinema, it will surely delight theatre patrons.













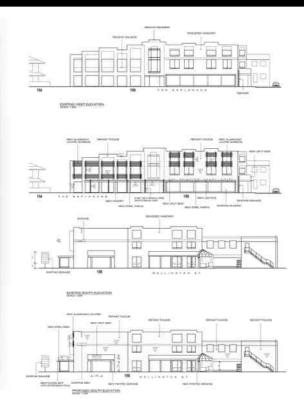




#### **Brighton Savoy**

Max Reilly is particularly fortunate to have been picked to redevelop this historical Melbourne landmark, located on the corner of the Esplanade & Wellington St, in Brighton. Over the last 4 years, Max Reilly has been working with ITN Architect Zvi Belling and the Savoy's owners Jennifer & Michael Lee to modernise the building's exterior whilst staying true to it's unique aesthetic.

The interior also received an upgrade to the Gala room, courtyard, decking area, restrooms and even the restaurant's ceiling. Keeping the Brighton Savoy's boutique look and feel was quintessential to us and as we continue to develop this prominent Melbourne property, we want all patrons to look forward to some exciting upcoming changes.













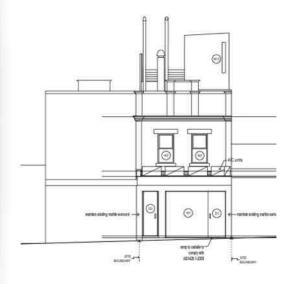




#### Mixed Use Building, Ivanhoe

Upper Heidelberg Road has become a little antiquated over the last few years, with several businesses closing down and existing businesses playing it safe by sticking with the status quo. It is time for a change and Max Reilly is thrilled to be able to add to Ivanhoe's rich heritage. We are working with Peter Tsitas & Associates, Architects and Town Planners to renovate an existing store into a mixed use retail and apartment building.

The store front will be a high end restaurant with the rear being transformed into a 4 level apartment building. All architecturally designed, this building is sure to stand out. We've started work, so stay tuned to for this project's progress.

















#### **Brighton Pool & Cabana**

Picture a modern backyard, the kind a successful architect would have as their beach house; a mausoleum to their success. Evident by the boutique decor, with items sourced from the farthest reaches of the globe. Complete with a cabana overlooking a swimming pool with hard wood decking, where you can enjoy the sea breeze in the comfort of your own backyard. In fact one of our clients came to us with that exact picture and with the help of Zvi Belling at ITN Architects, Max Reilly is currently at work on delivering a state of the art home just a stones throw from beach front in Brighton.



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