

Why Choose David?



David Fletcher
Mortgage Broker

Email: david@loanhouse.net.au
Web: www.loanhouse.net.au

Mobile: **0413 270 300**
Fax: **03 8692 6556**

- 1) The Loan House 'Triple Guarantee'.
 - ✓ If we don't deliver on time (and it's the fault of our company) we will pay any out-of-pocket expenses (eg: penalty interest).
 - ✓ If we don't return your call within 3 business hours we will reimburse you \$100, no questions.
 - ✓ If we don't fully disclose all lenders fees, we will pay the undisclosed fees for you.
- 2) David has access to over 30 lenders and a wide range of support services. This means he can find some great options for you and is not constrained with having to "push" just one brand.
- 3) Many mortgage brokers and bank staff have very little in the way of formal qualifications. David holds a Bachelor of Applied Science (Computing) and a Diploma in Financial Services (Mortgage Broking) as well as the industry standard Certificate IV.
- 4) 24/7 availability and no call centres! You have David's mobile number and can call him directly anytime you have any questions. (See Guarantee #1)
- 5) Free market analysis valuation report for any property or suburb you are interested in (usual cost \$24.95 each).
- 6) We can arrange free checks of any Vendors Statements (Section 32), making you aware of any potential issues or concerns prior to making an offer.
- 7) Free 'Concierge Service'. We can recommend good Building & Pest Inspectors, Conveyancers, Solicitors, Real Estate Agents, Property Managers, Buyers Advocates, Quantity Surveyors and Accountants.
- 8) Continuity – we don't get transferred between branches or get promoted so you deal with the same team throughout the loan process and when you come back to do your next loan.
- 9) Regular newsletters, keeping you up to date with the latest market information as well as financial tips and tricks to help you build your wealth and secure your financial future.
- 10) The growth of our business relies on 'word-of-mouth' - not major advertising campaigns. Our service has to be second to none to ensure you feel happy to recommend us.