

## Our Shining Star

Paulette Steele is the General Manager of Real Positions and she is dedicated to finding the best person for your new or existing role.



**Paulette Steele**  
General Manager

With many years in real estate, Paulette understands what it's like to be a client, a candidate, an employer and a recruiter. For the past five years she has been placing quality people in roles that she completely understands, in an industry that she knows inside out.

Paulette is well known and respected for her quality standards, people instincts, industry knowledge and dedication.

***“Paulette is patient, has excellent service and interpersonal skills, builds lasting relationships and offers after-care service long after the guaranteed period.”***



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REAL STARS IN REAL ESTATE

## Contact Us

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## Real Stars in Real Estate



We find star performers  
for your business



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# Welcome to Real Positions, experts in real estate recruitment.

## Real estate experts

We recruit and place residential and commercial real estate experts to shine in your business.

We specialise in placing high quality:

- › Sales consultants
- › Sales managers
- › Sales support personnel
- › Personal assistants
- › Property managers
- › Business development professionals
- › Leasing consultants
- › Office managers
- › Trust account personnel
- › Body corporate specialists

We personally select candidates with the right skills and attitude to suit your environment and to complement your existing team.

***“I am so impressed with the candidate that Paulette found for us. Paulette matched our office culture and really understands our industry. The results speak for themselves. I recommend her to anybody considering this service,”***

*Karen Herbert, Position One Brisbane Property Centre.*

## Client value

We provide extended client value through expert services, dedication and clear communication. We handle all the hard work on your behalf and find you star performers.

### Extra sparkle:

***Access the best people for the job while saving time*** – you focus on core business while we handle the leg work and the paperwork.

***Strong retention*** – over 70 percent of the candidates that we place stay for more than two years.

***We know people*** – with years and years of experience, we know people in all the right places.

***Guaranteed candidate quality*** – we will replace your new recruit within the first three months if for some reason it just doesn't work out.

***No upfront fees*** – service fee is payable on placement. Select services are available to meet your budget.

***High service standards*** – we listen, meet your needs and deliver exceptional service before, during and after we place your new team member.

***We will save you hours and hours of leg work and paperwork. What else could you do with this time?***

## Superior systems

Our proven recruitment systems are thorough and effective:

We listen and learn about your needs

We search our database and industry contacts

We manage the advertising process

We screen the applicants

We conduct thorough phone interviews

We short-list and conduct face to face interviews

We format the short-listed resumes and send to you with detailed interview notes

We arrange interviews for you

We conduct the negotiations

We conduct written reference checks

We place your new star and conduct progressive checks

We provide ongoing support