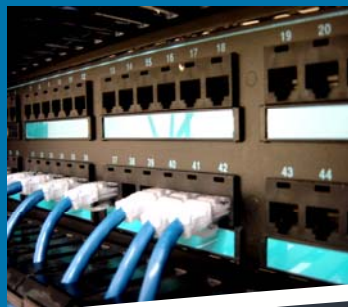




BUILDING UNIQUE  
INFRASTRUCTURES



## CPS NATIONAL - CAPABILITY STATEMENT

*Building Unique Infrastructures...*



## Company Background

Complete Power Solutions Pty Ltd (CPS Communications) was established in July 1998 and primarily focused on the Telepower sector following Telstra's decision to outsource this work. In early 1999 the company recognised the opportunities in the radio and transmission market segments and as a result, expanded its technological expertise and operations with the establishment of key specialist services operating under the title of CPS Communications.

CPS National was incorporated in early 2003 as the umbrella organisation for Complete Power Solutions Pty Ltd and CPS Communications.

The amalgamation of these two corporations provides a unique service that delivers a seamless solution for every power, electrical and communication requirement. Highly sophisticated planning, design, materials and project management systems support the ongoing valued services.

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## A Service To Match Your Needs

CPS believes there is no routine solution to a customer's needs, whether business or government, large or small. It is evident that customer's unique goals, internal and external environmental and budget framework have significant impact on a project. To ensure you receive the best possible outcome the CPS team will gain a sound understanding of your specific needs in which will encompass your technical and commercial objectives and overall operational environment in the following niche market segment:

- Telecommunications
- Uninterruptible Power Supply
- Lighting, Fire and Security
- Plant & Switching
- Solar
- HVAC
- Facility Management

CPS professional services have continually offered independent consultancy, design, integration, in house assembly, installation and complete managed services. A range of standardised and customised Power, Lighting and Communication turnkey solutions are continually delivered across varying market segments with the prime aim of reducing the yearly cost of ownership to customers.

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## Next Generation Solutions

CPS is committed to reducing your risks by applying a strategic approach to your needs and hence the performance of your assets. One of the hallmarks of our success stems from our "vendor independence", which allows us to confidently select the right solution for your specific needs from the world's leading technology providers.

CPS is in a unique position of being able to call upon our vast resources having built close working relationships with many OEM suppliers. This ensures the delivery and integration of equipment that is ideally suited to your needs whether you require a new system or the upgrade of an existing system.

The CPS Products Division supplies, manufactures and supports Complete Power Systems, ranging from small single rectifier back-up systems to very large power plants, covering typical nominal voltage ranges of 12V, 24V, 48V, 110V and 220V DC.



## Product Assembly Centre

The in house production facility houses our systems design and assembly group, who configure, assemble and test AC and DC Rack Power Systems and distribution equipment, for our domestic and regional markets. Included in our local facility is a full design team, now designing and refining products.

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## Product Support Centre

The internal resource structure of our product and managed services team, provide ongoing support to the solutions that we offer. CPS provides accredited product support for the Alpha and Argus products and the Com10 range. In addition, our professional services team supports most makes and models of power system equipments within the industry. Therefore support, both now and into the future, is assured.

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## Why Choose CPS National?

With any project, the choice of vendors is largely decided on price, reliability, and the faith in the promises made in the vendor's offer. CPS has been instrumental with the provision of professional services for the design and construction of Australia's most comprehensive and reliable telecommunications network. The application of our skills, processes and lessons learnt in relation to this telecommunications network, place CPS at the forefront of turnkey and technological solutions.

The fact that CPS is now the market leader is testament to the company's proven performance on the delivery of its services.

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## Local Support

CPS National offer access to a wide variety of professional value added services with local 'on the ground' support through our national service infrastructure. Access to technical personnel is provided on a 24/7 basis. This ensures prompt and direct response to personnel who are familiar with local needs.

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## Quality Policy

CPS is committed to quality, ensuring customer satisfaction through consultation and adherence to quality principles from project concept to completion. ISO9001 accreditation is the backbone of our quality system, and supports all parts of our business from design, construction and maintenance.

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## Complete Managed Services

CPS National offers more than just reliable supply and support. Our staff includes a project and service management team who provide a turnkey solution to your power and communication needs if required.

Complete or part turnkey solutions can be competitively tailored to offer deferred payments and/or lease options that suit your commercial needs.



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