

## FROM DESIGN TO IMPLEMENT - EXPERIENCE DELIVERS.

Vaquita business consulting employees have extensive industry experience, are ex-Big 4 consultants, and have access to a network of skilled and trusted associates.



We aim to help our clients complete business transformation and IT projects.



We deliver successful projects and audit struggling programs, helping regain project momentum.



We have experience of project conception and mobilisation; project management; business case development; engagement delivery; scope management; identifying and managing risks and issues; stakeholder management; quality management; managing project staff.



Recent successful projects were a MDM customer data cleansing project and a Business Intelligence implementation for reporting on customer data quality.



### VAQUITA BUSINESS CONSULTING

For Program, Project and Change Management together with IT project design, build and delivery.

**EXPERIENCE DELIVERS**





## OUR SERVICES PROJECTS

Projects don't have to be a battle. Get the right people on board, and they can deliver savings and new customer services before your competitors get there. We can help you with these services:

- PROJECT MANAGEMENT
- PERFORMANCE IMPROVEMENT
- PROJECT AUDIT
- BUSINESS TRANSFORMATION
- ORACLE
- ENTERPRISE ARCHITECTURE
- PROJECT ADVISORY
- SHARED SERVICES

Examples of our experience are shown below:

### SIMON NEALE

Simon worked with a Japanese electronics client as a senior management Advisor. He helped get the most value from the client's consulting partner during a business transformation program. The project went on to deliver streamlined processes and million dollar savings upon embedding the new processes into the business.



At an Australian Big 4 financial institution, Simon change managed the go-live phase of the implementation of changes to meet the governments 'simplifying super' initiative across seven disparate superannuation systems.



Simon delivered the \$2M blueprint design of an offshore financials shared services centre for the Asia-Pacific region for an engineering consultancy, that will cut the cost of the accounts payables process by 30%, using sophisticated ICR software.



Simon worked for KPMG Consulting UK for 4 years before setting up Vaquita Business Consulting in 2003.

### JOANNE GOURLEY

Joanne managed a stream of work for the design and replacement of core banking functionality for a major Australian retail bank. In this role she managed Oracle resources, located both on shore and off shore. She delivered early stage project requirements and instigated the inclusion of workflow into the overall product design in order to achieve full redesign of all processes. The objectives were improving efficiency and reducing costs.



Joanne managed a global RFP for an Institutional bank. Institutional Banking manages the large corporate clients and financial institutions worldwide and the RFP was held to source a specialised financial suite of software. Working with product specialists, Joanne located vendors with best of breed applications and support and invited them to participate in the RFP. She managed a transparent RFP process, including the demonstration of vendor offerings to match scenarios that reflect Australian commercial and regulatory issues.



Joanne worked for KPMG for 6 years in the Netherlands and Australia.

### TIM GILLESPIE

Tim is currently working on an \$80M business transformation project in London for a major electronics company. The project will replace the customer's core financials and management systems across Europe. In this role he has overseen the preliminary design, vanilla build and test phases of the project and has helped to engage offshore IT services to deliver the prototype build and test phases of the project, turning a project that was going over budget into one that will now deliver.



Tim has worked on over 15 major ERP implementations for Global and Australian organisations over the last 20 years.



He is a qualified mathematician, and previously a senior functional/technical consultant who has delivered many projects including the implementation of a full suite of Oracle for a major utilities company in Europe.



Tim worked for KPMG Consulting UK for 5 years before setting up Vaquita Business Consulting in 2003.