15 reasons why you should use M2 Financial Services



- 1. Collectively we have over 100 years experience in the finance industry, giving you the confidence that you are dealing with a team that knows the industry inside out.
- 2. Most mortgage brokers or banks can only let you know how much you can borrow, and what home loan products they can offer. Being licensed financial advisers as well as mortgage brokers, we can give you the right advice, not just the product information. Having the right home loan product can save you hundreds of dollars, but getting the right financial advice on loan structure and property ownership can save you thousands of dollars; especially if you are buying an investment property.
- 3. Loan Market is the largest independently owned group of mortgage brokers, introducing over \$600,000,000 in loans every month to over 40 lenders. Being aligned with Loan Market helps us negotiate the most suitable home loan for you.
- 4. Free financial planning review to make sure you are 'on track' to achieve your goals. We have access to over 600 fund managers and 12 insurance companies, providing a greater choice of financial vehicles to help build and secure your wealth.
- 5. No call centres! You have our mobile numbers and can call us directly anytime you have any questions.
- 6. We are also available in the evenings and weekends. Unlike the banks, we do not shut at 4.30pm.
- 7. Unlimited free market analysis reports for any property or suburb you are interested in (usual cost \$89.95 each, RP Data)
- 8. Unlimited free legal checks of any Vendors Statements (Section 32), making you aware of any potential issues or concerns prior to making an offer.
- 9. Free 'Concierge Service'. We can recommend good Building Inspectors, Pest Inspectors, Conveyancers, Solicitors, Real Estate Agents, Property Managers, Buyers Advocates, Quantity Surveyors and Accountants.
- 10. 90 days free building insurance when you buy.
- 11. Annual home loan review to ensure your loans remains competitive. Our clients are for life and not just for Christmas.
- 12. Ongoing proactive service and support. Your bank will not call you to let you know they now have a better loan you could switch to, or that the bank next door has a better rate.
- 13. Regular newsletters, keeping you up to date with the latest market information as well as financial tips and tricks to help you build your wealth and secure your financial future.
- 14. The growth of our business relies on 'word-of-mouth' not major advertising campaigns. Our service has to be second to none to ensure you feel happy to recommend us.
- 15. Our existing clients think you should. Please review the testimonials on our website.