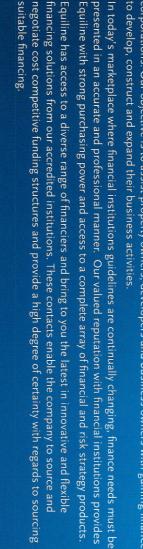


Innovative finance solutions

Equiline specialises in providing innovative, results-orientated finance solutions for property developers and corporations. Our objective is to assist property owners, developers and business owners with gaining finance to develop, construct and expand their business activities.

Equiline has access to a diverse range of financiers and bring to you the latest in innovative and flexible financing solutions from our accredited institutions. These contacts enable the company to source and Equiline with strong purchasing power and access to a complete array of financial and risk strategy products. negotiate cost competitive funding structures and provide a high degree of certainty with regards to sourcing presented in an accurate and professional manner. Our valued reputation with financial institutions provides



Adding value to the finance solution

along with risks and timeframes are assessed so that the strong and effective presentation finance proposal is tendered to our select Panel of Financiers, a careful assessment of our clients requirements Structuring a suitable finance package is only part of the solution and services provided by Equiline. Before any

Our thorough and professional presentation standards have been approved by our Institutional Panel and provide the following benefits to our clients:

- Direct and impartial assessment of your finance needs and options
- Quick and concise assessment of the finance requirements by Institutions
- Agreed turnaround times for finance offers from Institutions
- Terms negotiated on your behalf using our experience in the structuring of property and corporate financing
- Kept abreast of competitor activity amongst institutions and new lending guidelines
- Establishment of key milestones for the financing of the project or business needs.

Structuring a finance solution agreed to by all stakeholders is not the end of our involvement. Equiline staff will finance package. In essence, we overcome obstacles. continue to monitor key milestones such as settlement dates, contractual requirements and project construction to ensure aspects such as major variations and time extensions are assessed and adjusted if need be, within the

Corporate finance solutions

commercial lending institutions. guide your business finance needs for the long term and provide you with the latest options from our panel of long term relationship is maintained so we are there to assist with your future needs. Equiline will be there to The staff at Equiline understands results. We treat our role in your success as a priority and ensure that a

corporations, our aim is to achieve a thorough understanding of each businesses requirements and provide innovative financial solutions for: Equiline personnel have a diverse experience in a mix of industry sectors. From new ventures to multi national

- Commercial finance
- International trade finance
- Cash flow and factoring finance

Our strong corporate finance experience and financial skills will allow us to carry out the following on your

- Assess the business risk profile and match the appropriate finance solution
- Prepare a professionally presented loan submission for tender which is discussed personally with each financial institution
- and structured to fit the business plan Encourage competition between tendering lenders so finance structure is at the lowest cost, minimum risk
- timely and smooth completion Maintain contact between borrower and lender along with their financial and legal representatives to assist a

throughout the process to ensure the outcome is to your satisfaction. From the initial interview through to the settlement of finance, the staff at Equiline will keep you informed



Property finance solutions

and equity finance as well as take out risk strategies. Our knowledge covers the full spectrum of the property finance markets, which includes core debt, mezzanine,

of our clients. Finance and Credit Risk Teams is available for improved negotiation outcomes and turnaround times on behalf We maintain direct accreditation via our Panel of Financial Institutions so that access to the relevant Property

tollowing. Equiline can provide structured property development and corporate financing solutions ranging from the

- Bulkygood and industrial projects
- Residential unit developments
- Residential and industrial land subdivision projects
- Hotel and resort accommodation
- Retirement villages
- Shopping centres

both the Urban Development Institute of Australia and Property Council of Australia. understand the issues facing our clients in this dynamic sector. Equiline maintains a close understanding of changes within the property development industry to ensure we This is reinforced through our membership of

Management team

our team is managed by the following directors. Equiline is represented with 2 offices to cover the Eastern Seaboard located in Brisbane and in Melbourne and

Manuel Siliprandi - Director

Manuel has



This role involved assessing major projects across was with a major financial institution as Senior co-founding Equiline, his most recent appointment positions with major institutions. Queensland and negotiating structured finance Business Development Manager in Queensland.

Chris Cooper - Director



Management in

and Credit Risk Corporate Finance

both Queensland

experience in has significant Equiline and Chris co-founded

institution for 19

a major financial

He has worked with and South Australia.

member of the UDIA and Property Council as major property developers. Chris is an active years and managed both public companies as well