# **Mortgage & Finance Broking Services**



Whether you are a first homebuyer, investor or looking to refinance your mortgage, we will ensure you receive the best service and most appropriate product through our professionalism and attention to detail.

### Our FREE service to you:

We provide a 'one stop' personal service solution for clients seeking finance for life's needs and purchases.

You can see us at any stage in your financial journey, whether you are saving for your first home, wishing to access the equity in your current portfolio, or simply confirming that you're getting the best possible deal in today's market.

Taking into consideration your current financial circumstances and objectives, loan features important to maintaining your financial flexibility, and a highly competitive interest rate, we will present you with a recommendation that meets your needs today and into the future.

### **Key Benefits:**

- Professional Advice comprehensive researched advice
- Choice loans from our panel of over 30 Bank and Non-Bank Lenders
- Personal Service for more than just the life of your loan

You will save an enormous amount of time, stress and frustration, as we will deal with the banks on your behalf, prepare your loan application for approval and manage the process from start to finish.

Following settlement of your loan, we will keep you updated on current finance industry news, tips and advice and you can always contact us to advise and guide you with any of your lending needs.

## Daniel Loughnan | Director

# **Qualifications / Memberships**

- Bachelor of Commerce (BComm)
- CPA Australia (CPA)
- Chartered Tax Advisor with The Tax Institute (CTA)
- Cert IV in Finance and Mortgage Broking
- Finance Brokers Association of Australia (FBAA)
- Professional Lenders Association Network of Australia (PLAN)
- Credit and Investments Ombudsman (CIO)

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### Joanna Avery | Mortgage & Finance Broker

# **Qualifications / Memberships**

- Bachelor of Commerce (BComm)
- Diploma of Finance and Mortgage Broking Management
- Cert IV in Finance and Mortgage Broking
- Mortgage & Finance Association of Australia (MFAA)
- Professional Lenders Association Network of Australia (PLAN)
- Credit and Investments Ombudsman (CIO)

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Danpalo Group Pty Ltd is a member of Buyers Choice Home Loan Advisory Service. Established in 1996, Buyers Choice is a leading national mortgage and finance broking business.

Danpalo Group Pty Ltd ACN 167 045 258 is a Corporate Credit Representative (CCR No. 451716) of BLSSA Pty Ltd ACN 117 651 760 (Australian Credit Licence No.391237).



# We can assist with:

### **HOME LOANS**

- Property purchase
- Investment purchase
- Refinance
- Construction
- Vacant land
- First Home Buyers

### REFINANCE LOANS

- A package that suits your needs
- Consolidate your debts using your equity

### **INVESTMENT LOANS**

- Building wealth from your equity
- Taxation review to maximise gearing
- SMSF lending

### **BUSINESS/COMMERCIAL**

- Purchase
- Restructure
- Property development
- Self employment/no income verification loans

### **LEASING/HIRE PURCHASE**

- Motor vehicles
- Boats and Trucks
- Plant and Equipment

## Our panel of lenders include:

Adelaide Bank

AMP Bank

ANZ Bank

Australian First Mortgage

Bank of Melbourne

Bank SA

Bankwest

Bluestone

Commonwealth Bank

Deposit Power

Heritage Building Society

Homeloans Ltd

ING Direct

Keystart (WA)

La Trobe Financial

Liberty Financial Macquarie Bank

National Australia Bank

Newcastle Permanent (NSW/ACT)

Pepper Home

**PLAN Lending** 

Police & Nurses Credit Union

St George

The Rock Building Society

Wide Bay Australia