

Dear Client,

**RE: LETTER OF INTRODUCTION**

I would like to take this opportunity to introduce ourselves.

**Transmech is proud to boast its 10 years of transporting experience**  
and a provider of a unique service as follows:

- ∞ Transmech is a transport company only;  
Load and offload with the use of truck mounted crane;
- ∞ Specializing in transporting empty 6m containers, plant machinery,  
equipment and specialized cargo;  
Transport 2 x 6m containers at a time;
- ∞ We have nothing to do with any buying, selling, leasing or container  
conversions, etc;
- ∞ Site inspections are provided on request, should a client be concerned  
about the site a container is to be delivered to;
- ∞ Have you lost a sale or lease because the container could not be placed  
in the correct place at a reasonable and acceptable cost. We place  
containers to the customers preferred positioning. This way it increases  
your sales and provides us with an interesting challenge;
- ∞ We provided technical advice, regarding the placing of the container such  
as level, even, angle and off the floor. An advantage to the client;
- ∞ Communication is important to us and contact is made with our clients,  
updating them regularly on the status of their delivery.

Please do not hesitate to contact me should you require any further  
information.

**WE HOPE TO BE OF SERVICE TO YOU AND ENJOY A LONG AND  
PROSPEROUS RELATIONSHIP.**

Yours faithfully

**DES STEYN**  
**TRANSPORT DIRECTOR**