



ALBION
AVENUE
BUYERS AGENTS

Our knowledge.
Our promise.
Your property.

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About us

As exclusive Sydney buyers agents, Albion Avenue act solely for the purchaser when buying property.

Our mission is to help people have the best possible property experiences. Our sole focus is on finding the right property for our buyers then negotiating to get them the best deal.

If you're buying a property or thinking about selling, we're here to make it easy. With Albion Avenue you've got decades of property experience on your side. We can search, assess, negotiate and close the deal. Albion Avenue takes the time and the stress out of buying a property.

Even if you need to sell before you buy, we can provide unbiased, independent advice to get you the best possible sale result. We love talking property. Contact Albion Avenue today to see how we can help you have the best possible property experience.



“I’ll never forget the day I bought my first house. There’s something to be said about the feeling you get when you purchase a property. I’m fortunate that I get to experience that day in and day out, through helping others buy property.”

Shelley Horton
Founder/Director



Our promise to you

As exclusive buyers agents Albion Avenue act solely for you when buying property. That means everything we do is about getting you the best deal. If you choose to appoint Albion Avenue here's our promise to you:

Genuine property knowledge

The beauty of having Albion Avenue on your side is that we have personally bought, sold and successfully renovated properties for a profit and have been property investors ourselves.

Over 20 years experience

We live and breathe property. In fact it's what we have always done. We have spent over two decades honing our skills in every aspect of the residential property industry including valuation and asset management.

Every suitable property considered

Unlike selling agents who will only tell you about the properties they have listed for sale, you can be rest assured with Albion Avenue that we look at absolutely everything on the market matching your brief.

Access to off market properties

A testament to the relationships Albion Avenue has built up with local real estate agents is the inside scoop they give us on off market listings. As our client we share this with you, giving you an added advantage that puts you ahead of the pack.

No conflicts of interest

We aren't distracted by selling or managing rental properties on the side. We guarantee we are 100% focused on buying property and we absolutely only have your best interests at heart.



3 Good Reasons

Why you should talk to us.

1. Avoid the pitfalls of buying property

Not being fully across what's available.

To really know what's out there takes time, experience and industry connections. We're among the first to know about hot new properties, even off-market properties, which puts you ahead of the pack.

Paying more than you should.

We assess the property, the locality and the market so we know exactly what a property is worth. We use our knowledge and experience to spot the bargains and find properties with potential, while sidestepping the money-traps.

Getting emotionally involved.

Loving a property too much leaves you open to spending too much. Albion Avenue will keep the balance right between passion for a property and good business sense.

Not having the time to do it properly.

It's time consuming to scan property ads, go to inspections, carefully assess the worth of the property, think about finance, deal with agents and go to auctions. And you might have to do all this for more than one property at a time. Albion Avenue gets all this done for you.

Giving up because it's too stressful.

Dealing with agents, solicitors, building inspectors and other third parties can be overwhelming enough. Then there's the negotiating and attending auctions. Albion Avenue handles every detail on your behalf while keeping you fully informed.



2. No stone left unturned

Discuss your needs with you.

Whether you're an owner-occupier or investor, we make sure we understand exactly what it is you're after and offer advice that could secure your dream purchase even faster.

Track down properties.

We proactively seek out properties that fit your criteria by scanning all real estate media, alerting real estate agents in target areas and making direct approaches to property owners.

Inspect suitable properties.

We inspect all the properties that meet your criteria, keeping you updated with progress as often as you want us to.

Present you with a shortlist of properties.

The shortlist has insights and recommendations about each property we think is worth your while looking at. You can then choose which properties you'd like to see and we will organise the inspections for you.

Proceed to purchase or identify more properties.

If you see a property you like, we will pursue the sale on your behalf.

Otherwise, we will continue looking for your perfect property. This is an organic process. So your shortlist is constantly evolving, updated with the latest market information and always matching your needs.

3. Have everything done for you

Create a price negotiation strategy whether the property is for sale by private treaty or up for auction

Address any legal requirements, coordinate due diligence reports and property inspections, keeping you constantly informed

Lead the offer and counter offer process or be the proxy bidder at the auction

Engage with agents, solicitors and any other parties in the process, ensuring all legal requirements are met and to your best advantage



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