

What accounting experience does DMACS have?

DMACS was started on 13 solid years in commercial accounting, stemming from various sectors in a variety of industries.

How large is DMACS customer base?

DMACS has a strong customer base that is constantly growing. When accepting a customer DMACS will decide if it has sufficient resources to allocate towards providing a quality service for the client.

Have clients referred DMAC's services to their friends and business associates?

Yes, DMACS depends on "Word of Mouth" advertising to put ourselves out in the market as a reliable, quality and price competitive accounting firm, and to do this we have to offer our clients a very reliable service of the highest quality at the lowest possible price.

Is DMACS qualified to provide these services?

DMACS is run by David Bent a fully qualified accounting professional with degrees in accounting. David is also affiliated with the Institute of Public Accountants (one of Australia's three accounting bodies) as a Fellow which is the highest level of membership achievable, and is a registered BAS and ASIC (Australian Securities and Investments Commission) agent.

Has DMACS received any award or recognition for their outstanding services?

David has received an exemption from the 3 years compulsory work experience mentored programme with CPA Australia in recognition of his past experience in accounting.

Is DMACS technologically driven?

DMACS is committed to keeping abreast with current technological trends. We currently run the latest version of all MS Office products. We also run the latest version of MYOB and QuickBooks and have the capability of servicing older versions of the above mentioned products. DMACS believes in automating most business transaction processes and will advise the best method and resources to be used to get the best possible results.

Can DMACS deliver their bookkeeping services accurately and in less time?

Yes we do.

Services provided to our current clientele are a testament of our promise to deliver a quality and timely product to you. We are able to do this by getting it correct the first time around, and providing the client with a realistic completion date based on the volume of work

How fast can DMACS attend to you and deliver their services?

Because we choose our clients carefully so as to be able to commit the focus that is required to provide a quality and timely service, DMACS is able to deliver a very reliable and speedy turnaround on all jobs

Is DMACS a customer friendly organisation?

Our Aim is to keep our clients stress free in terms of being compliant with the ever changing requirements of the Australian Tax Office, and also on top of their business administration. To do

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this we build a Great and Lasting Rapport with our clients, to help our clients keep on top of their compliance requirements and administering their business.

DMACS believes in building a strong relationship with our client to reach this goal through constant communication and sometimes a quick phone call to just see how the client is tracking or just to say hello.

How committed is DMACS to your business success and will DMACS explain the processed accounts?

Yes, at DMACS our commitment does not end with the completion of the job, our commitment extends to educating you on the numbers we prepare for you.

DMACS understands that sometimes the numbers we produce might overwhelm our clients and we make it our business to educate our clients in a manner that they find most appropriate to their situation.

DMACS is committed to building lasting relationships with our clients and we can only do this by being committed to our client's business success.

We believe that by growing our clients business we are in turn growing our own.

Is DMACS only focused on doing the books?

DMACS is not purely a bookkeeping provider but is also a business consultancy service.

What this means to our clients is that when they partner with us to provide them with a bookkeeping service they also get the added advantage of business consultancy in terms of identifying areas that may need improvement, advise on building better business processes etc.

This is a <u>cost cutting tool</u> for our clients as they improve the business's bottom line and reduce the cost of having their Tax Accountants charge them at a higher rate to provide the similar level of service that DMACS provides.

How contactable is DMACS?

David can be reached by phone on 0402-842-917 business and after hours and is also contactable via email on dbent@dmacs.com.au

Is DMACS very flexible with their charges?

Yes DMACS is negotiable in most situations, but since we work in a very competitive industry the rate we quote is the lowest we can go, so as to be able to provide you with a quality service that just does not end with data entry

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