

Boat Equity- Boat Share Perth

ABOUT BOAT EQUITY



Boat Equity is a boat sharing syndicate company with locations across Australia including Perth and Sydney. Boat Equity provides you with all the information and necessary start up and long term assistance to effectively manage your boat share. The Boat equity team has a number of years of experience in the boat share business, with boats and sharing boats themselves, therefore we are aware of the advantages of effective boat sharing and also how to prevent the downfalls and difficulties that sometimes arise.



The Boat Equity solution allows you to sell shares in your boat releasing valuable equity without compromising your lifestyle. Bring your ownership in line with your usage. Why own a whole boat you can only use a fraction of the time. Unlock your equity by sharing your boat. A hole in the ocean to take money out of? We thought you'd like the sound of that. Upgrades and replacement parts are much more affordable when you share the cost. A quarter-share boat owner explains, "everything is like it's on a 75% off sale when it comes to paying costs of upgrades and maintenance". Instead of dealing with every aspect of owning a boat, share the responsibilities among the other owners.

BOAT EQUITY SERVICES

Access to the Boat Equity site provides a forum to advertise boat shares for your listings and new stock, as well as identifying your business as a Boat Equity agent for boat owners requiring your services. Boat Equity is a fair and simple system for boat owners that is available at a fraction of the cost of "managed" systems and is applicable to any syndicate in any location, independent of third parties. It is estimated that 25% of all boats have multiple owners, a number that continues to grow. This is a portion of the market that can't be ignored if you plan to remain a competitive brokerage into the new era.

Synchronise all bookings with Boat Equity's online booking calendar. Confirmations are automatically sent to all owners. Boat Equity is designed around a comprehensive legal agreement that protects your investment. Maintain independence and control your own boat syndicate without the need for expensive third party management.

Boat Equity provides a service by where we already have clients with boats selling shares in their boats. If we do not have the right boat you are looking for available for share, we can help you organise the share of your dream boat. We facilitate the sharing of the boat between clients. The vessel is owned by the owners in the boat syndicate, not a third party. The software defines who owns what fraction of the vessel. A unique feature of Boat Equity is that it caters for unequal ownership of a vessel too. For example, a vessel could be owned by two people but one person owns 1/3 and the other 2/3 of the boat.



Boat Equity is based on owners self-managing the syndicate to avoid expensive management contracts with third party companies, and to retain control of their own boat. This is a proven concept with many private syndicates in operation in marinas around the country. Boat Equity recommends that three roles be within the appointed boat syndicate.

If you are looking to syndicate your boat, contact your local Boat Equity broker who will be happy to help and provide you with more information.

A summary of our services includes:

- Assist you to syndicate your boat
- Assist you in finding the right boat to buy a share in
- Provider of Boat Equity Software- aid organisation and equal boat usage
- Enable boat owners to unlock their boat investment potential
- Syndicate owners legal agreement
- A range of star-up and long term advice on management:
- cleaning, reporting, insurance, fuel log, bank account, booking boat system

CONTACT US

For more information on boat sharing, syndicating your boat or if you are after a particular boat to share you cannot see on our website contact us on 08 9339 8800 or visit us at http://www.boatequity.com.au/.

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