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building dreams into

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domushomes

building dreams into reality

twelve years ago, David Edelstein left the property development corporate world to pursue his interest in the home development industry for domestic clients, confident that he would create a successful business using what he had learned from the top tier property developers. "From my experience in the big end of town, I determined that there was a need for a similar type of model for the smaller house building client," he says. "I didn't invent this concept – I learned this concept from listed property development companies. So I took this concept of managing a process from concept to completion; managing all the components so the client is only having to deal with one person from the beginning right through to the end, and that's how the idea of Domus Homes and its particular service evolved."

Through Domus Homes, Edelstein was able to work out a system that allowed for this singular contact to function within a home development environment. A development manager holds responsibility for the management of all facets of each project – connecting with architects, builders and consultants to create the perfect home for each client, in both appearance and budget. "It's a fairly unique model for new home and renovation delivery, because we remain separated from the builders and the consultants. We manage them, but we are not the builders nor the consultants. The only services that we provide are the project management, full architectural services, and optional full interior design services – and the rest are contracted directly by the client, but managed by Domus Homes on their behalf; that's the basic model of

how we work, and it The clients get compl a boutique company, – the boss of my com grow my company, s to get a really good s

Over the years, wh model for the consul located the best co operators with lower c only work with the bo Same with the builde experienced, and wi the bosses of those clients get the very experienced operator fees, because of their low overhead busines

Providing their sen radius from Sydney suburbs, the inner v shore – Domus Hor safe six step proces "from concept to cor entitled to a compl the beginning of th require a new home c detached home, ten home, Domus Hom survey and measure-u for an initial sketch pl then followed by dev documentation; the p are then submitted approval, all the neces are gathered for the c After the construction after negotiating the client, their signature commence – a proc when they are happy

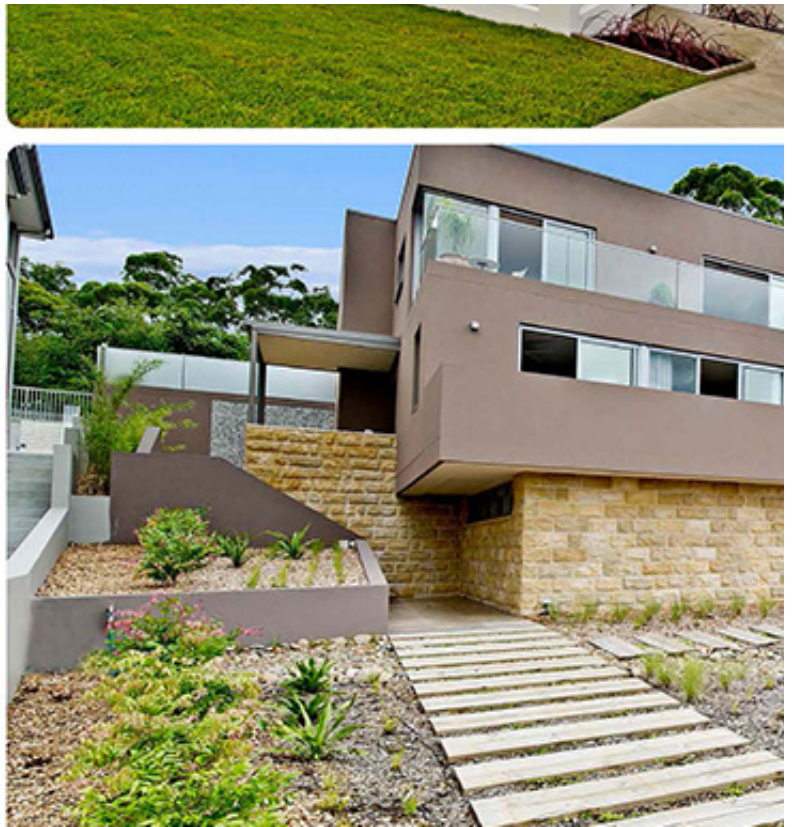
"Somebody needs a bulldoze, the bulldozer will be on site. Smaller operators, lower overhead structures; there's pressure on costs all the way through, but you're getting the best and most intensive service at the most economical prices.

We give our clients direct access to our network of wholesalers. We open the doors for them, the clients pay them direct, the wholesalers quote them direct – I get copies of these quotes, and manage all of it for them. All of the fit out products they get at the wholesale price, again putting pressure on the price downwards so that we can deliver a fine product at the lowest price possible; they're getting the best value for money for a great designer product all the way through."



While Domus Homes maintains their low price guarantee, they are also backed by some of the industry's best tradesmen; they are able to apply their architectural skills from a wide range of projects towards even the simplest home developments. "The architects that we work with have got decades of experience; they're all involved in cutting edge projects in Sydney – massive projects such as shopping centres, high rise, medium rise, residential – and then they work for Domus Homes as well.

The result is that Domus Homes and its clients get the benefit of the very best architects that you can hire in Sydney, but at the economical Domus Homes price. So, what we do is, we deliver top architecture, or top architects, at very economical prices. We are a highly competitive business in terms of our fees and provide intensive management throughout. So, our proven network of people, what they bring to the design aspects of a small renovation, big renovation, new home – are cutting edge practices of sustainable building ideas delivered into the smaller developments at highly competitive rates."



Australian Business News Source
Level 34 AMP Tower 50 Bridge Street,
Sydney, 2000
New South Wales
Ph: 02-8216 0814



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Ph: 02